

## OFFER **DISTRIBUTOR**

offer valid for 7 days from sending.

SolarCamp24 GmbH Rakso Sp. z o.o.

SolarCamp24 GmbH DE350551609

Registernummer: HRB 37715

KRS 0000846551 NIP PL7010987678 REGON 386347144

Arrangements of 25.11.2023

MODEL RAXO BOX	selling price (for distributor) on market, without tax in PLN	selling price on market, without tax in EUR	24% discount	(Profit for the distributor for 1 pc.) difference between selling price on market, without tax in EUR - price in EUR with a 24% discount	
MODEL TO BOX		tax iii 2011	diotributory	a 2 170 diocoditi	1,01
MONCK	2990	684,2	520,0	164,2	4,37
NANO	4790	1096,1	833,0	263,1	4,37
NOMAD	7060	1615,6	1227,8	387,7	4,37
CAMP	7240	1656,8	1259,1	397,6	4,37
BASE	9670	2212,8	1681,7	531,1	4,37

## Assumptions of cooperation

Order fulfillment time: 2-5 weeks

Colour: grey

All accesories in every model set without gas

Transport costs on the customer side. The shipping price depends on the model and location, we can initially determine that it is about 650 PLN - 148 EUR

Model Raxo Nano and Monck packed in a cardboard box and shipped on a pallet

Other models without cartons, secured and sent to the customer on a pallet

In our approach, we want the price to be the same as on our website

As part of the cooperation, we provide sample posts and graphics to create your own posts with our RAXO products for advertising purposes

As part of the cooperation, we provide photos for insertion on the website

As part of the cooperation, we share content about products from our website

The price depends on the current euro rate

We propose to start cooperation on the Monck Nano and Base models due to the best sales of these models

24% for an order of 5 boxes (any model configuration)

MODEL RAXO BOX	selling price on market with tax PLN (with 23% tax)	selling price on market, with (23%) tax in EUR	average euro exchange 4,37
MONCK	2990	684,21	4,37
NANO	4790	1096,11	4,37
NOMAD	7060	1615,56	4,37
CAMP	7240	1656,75	4,37
BASE	9670	2212,81	4,37

<sup>\*</sup> if you sell with a lower tax in your area, the additional % remains with you. (in Poland VAT is 23%)

## OFFER **DROPSHIPING**

MODEL DAVO DOV	selling price (for distributor) on market, without tax	selling price on market, without	12% discount (price for the	(Profit for the distributor for 1 pc.) difference between selling price on market, without tax in EUR - price in EUR with	
MODEL RAXO BOX	in PLN	tax in EUR	distributor)	a 12% discount	4,6
MONCK	2990	684,2	602,1	82,1	4,37
NANO	4790	1096,1	964,6	131,5	4,37
NOMAD	7060	1615,6	1421,7	193,9	4,37
CAMP	7240	1656,8	1457,9	198,8	4,37
BASE	9670	2212,8	1947,3	265,5	4,37

## Assumptions of cooperation

Order fulfillment time: 2-4 weeks

Colour: grey

All accesories in every model set without cooker and gas

Transport costs on the customer side. The shipping price depends on the model and location, we can initially determine that it is about 450 PLN - 100 EUR on average

Model Raxo Nano and Monck packed in a cardboard box and shipped on a pallet

Other models without cartons, secured and sent to the customer on a pallet

In our approach, we want the price to be the same as on our website
As part of the cooperation, we provide sample posts and graphics to create your own posts with our RAXO products for advertising purposes

As part of the cooperation, we provide photos for insertion on the website

As part of the cooperation, we share content about products from our website

The price depends on the current euro rate

MODEL RAXO BOX	selling price on market with tax PLN (with 23% tax)	selling price on market, with (23%) tax in EUR	average euro exchange 4,37
MONCK	3677,7	841,58	4,37
NANO	5891,7	1348,22	4,37
NOMAD	8683,8	1987,14	4,37
CAMP	8905,2	2037,80	4,37
BASE	11894,1	2721,76	4,37

<sup>\*</sup> if you sell with a lower tax in your area, the additional % remains with you. (in Poland VAT is 23%)

Company info

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Prepared by Oskar Szwan, co-owner of Rakso Sp. z o.o.